

# We are looking for a Business Development Representative (f/m/d)

## Fincite

In a world where "human financial advice" gets more expensive by the day, we, at Fincite, support retail banks, private banks and insurers, in offering digital, individual, and holistic investment solutions to our customers. All this seamlessly integrated into their current processes and architectures via one software - Fincite.Core.

### Your Responsibilities

- Shaping the client journey of Banks, Insurers and Asset Managers towards Fincite in Europe
- Create and Distribute content answering the questions clients face today
- Create Account Profiles and Opportunity Briefing for Account Managers
- Interacting with clients in Mail, on the Phone or on conferences

### Your Profile

- You have an outgoing personality and learn fast about client problems and market situations
- You are a strong self-organized Nature with knowledge about Online Marketing and Sales
- You are passionate about working in a dynamic and international company
- You are characterized by excellent English communication skills, verbal and written

### What we offer

While working in a young and ambitious team you will experience an open-minded and dynamic work environment in a modern office near the city center of Frankfurt. You will take responsibility very early in an environment with a flat hierarchy. For us every single team member and her or his voice counts. Our ambition is to grow the people in our team to leaders in their field.



Interested? Just send us your application to [join@fincite.de](mailto:join@fincite.de)